

Retiree earns six figures working part time

Overview

Jaye Beattie retired after a successful career in business ownership and sales leadership, but he soon grew restless. After researching many options, Jaye discovered ABS and knew it was the right opportunity to bring his business excellence expertise to practice management. Today, Jaye enjoys supporting two podiatrists, helping them run successful practices while only working about 20 hours per week running his company, iClaim Plus Practice Management Services.

Challenge

Once Jaye retired from his role in leading the sales organization for a major security brand, he quickly realized he needed a project that would keep him engaged and make good use of his skills and experience while providing a nice, passive income.



A seasoned business professional, Jaye brings his acumen and intentionality to his own company, iClaim Plus Practice Management Service, and his clients. *“I believe in working smarter, not harder,”* Jaye said.

When starting his business, Jaye took a targeted approach and reached out only to podiatrists. Of the three he offered a practice analysis to, two accepted and became the clients he has to this day.

- *Jaye earns about a third of his former corporate paycheck while only working part-time.*
- *Jaye went through ABS training in October 2018. He spent the next few months setting up his business, gaining medical billing knowledge and confidence. Once he was ready, he secured his first client in April 2019.*

Jaye researched dozens of opportunities before finding ABS.

It's true, Jaye didn't need a career once he retired. And while many retirees dabble in side-hustles, Jaye's iClaim Plus Practice Management Services business is a robust, part-time role for him, surprising even Jaye. Jaye has value to offer, and ABS provides a platform to help others.

According to Jaye, ABS checked every box on his list when evaluating his retirement business opportunities.

- Working from home
- No employees required
- Recurring revenue model
- Recession proof
- The ability to use his prior skills.
- The opportunity to provide real value and solve problems for his clients.
- Great subject-matter training and a proven model.
- Excellent partners to ensure high quality product delivery.

With ABS, Jaye is enjoying his partial retirement. He stays active while providing tremendous value to medical practice owners that really rely on his business expertise. He particularly likes the flexibility of the part-time role coupled with the financial freedom.



Jaye is an accomplished businessman who's been able to take the ABS model and create a post-corporate-world career that allows him to provide great expertise to medical practice owners. Working part-time with just two clients, Jaye has all the income and work he needs to enjoy this chapter of his life.

Do you love solving problems and providing incredible value? Do you want to set your working hours and have the time and funds to pursue your passions?

Contact us today.
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