

## From Wall Street to ABS

Benny Biordi now serves over 30 physicians with his medical billing practice.

### Overview

When Benny Biordi left Wall Street almost 20 years ago, he and his wife, Trisha, were on the hunt for a business they could own and grow. A family connection led them to consider medical billing. From there, Benny used his finance background to provide unique and valuable insights to his physician clients to help them operate more efficiently and profitably. Today, STAT Profit & Recovery Consultants has grown its team of full- and part-time employees to support their client base of 30 physicians and growing.

### Challenge

14 years ago, Benny left his career on Wall Street. At the time, he felt like his options were limited, and he and his wife needed to make a good decision in order to provide for their young children.



Benny is a natural businessman and networker, who loves to solve problems and help others. His affable personality combined with his know-how have made him a trusted resource and integral team member for his physician clients.

- *3 doctors within their first year*
- *30 doctors today*
- *14 years and growing with ABS*

## Solution

As STAT Profit & Recovery got started, Benny and his wife were able to work from home/remotely long before that was the norm.

ABS provided an opportunity to own his own business, follow a proven model, and add his own expertise to set him apart from the competition.

Benny was able to make some initial connections in his network to tap into the medical community, which helped Benny and his wife feel particularly confident in their choice of ABS.

## Results

STAT Profit & Recovery is still growing. “If I had to do it all over again, I would in a heartbeat. ABS has been a godsend.”

With 30 doctors and a team of about 10 employees, the company is focused on excellent service delivery and growing in a smart, manageable way.

Doctors outsourcing their medical billing is more common and accepted now, and ABS' cloud-based technology sets their owners and their clients up for success. The opportunity is endless.



Benny Biordi needed a way to provide for his family after departing a career on Wall Street. With ABS, he put his knowledge of finance to use serving as the back office and medical billing arm of physicians. Today, he and his company are a trusted and valuable resource ensuring that their physician clients get paid faster and more efficiently for their work. STAT Profit & Recovery has grown as a business, not only providing for the Biordi family, but also in creating meaningful work for their team members.

If you dream of owning a small business, providing great value to your clients, leading a team, or more, contact us today!

**Contact us today.**

**866.565.8413 | [absystems.com](https://absystems.com)**